



ODA MEMBER BENEFIT



# Discount Dental Supplies and Products through OhioDDS

*An exclusive ODA Member Benefit*

OhioDDS is a group purchasing organization created and operated by the Ohio Dental Association Services Corporation (ODASC). This free program allows Ohio Dental Association members exclusive access to discounted pricing on dental supplies, equipment, and services.

## How OhioDDS works

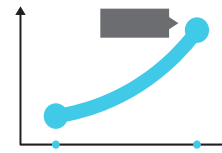
OhioDDS negotiates discounted pricing for all group purchasing members on supplies, equipment, and service needs. OhioDDS is an exclusive benefit to Ohio Dental Association members and could save your practice thousands of dollars each year.

## OhioDDS Partnership with Midway Dental Supply

OhioDDS has partnered with Midway Dental Supply to provide discounted dental supplies, products and services. One of the fastest-growing full-service dental supply companies in the United States, Midway has access to more than 65,000 inventoried supplies.

## Receive personal and online service through OhioDDS

OhioDDS is committed to providing every ODA member with the highest level of customer service and making your transition to supply savings more seamless. Our program offers a concierge-style sales team and an easy-to-use online ordering platform.



### Savings

Practices participating in OhioDDS have saved an average of 15-16% or \$5,000.



### Discounts

Our negotiated pricing results in lower prices on dental supplies and products



### Service

Order in-person and online based on your office preferences. Concierge service is our priority.

## Enroll in OhioDDS today!



**Chris Rotella**  
ODA Director of Finance,  
COO of ODASC



614-486-2700



[www.oda.org](http://www.oda.org)



[odasc@oda.org](mailto:odasc@oda.org)

# Frequently Asked Questions About OhioDDS

## Can I still work with my current supplier?

Yes! The purpose of OhioDDS is to save our ODA member dentists money on dental supplies, products, and services. You are not obligated to work exclusively with our OhioDDS partners. And, if you receive better pricing on a specific product through your current suppliers, we encourage you to continue working with them.

## Am I obligated to buy through Midway if I sign up for OhioDDS?

No. By signing up to participate, there is no obligation to make any purchases, but you will have the opportunity to view and compare OhioDDS prices with your current supplier. OhioDDS is here to provide cost-savings to your practice. If you can get a lower price through your current supplier, we encourage you to work with them.

## How do I sign up for OhioDDS?

Getting started with OhioDDS is free and easy.

- Download and complete the OhioDDS enrollment form located on our ODA.org website.
- Submit the completed contract via email to [odasc@oda.org](mailto:odasc@oda.org), fax to (614) 486-0381, or mail to Ohio Dental Association, 1370 Dublin Rd. Columbus, OH 43215.
- Once you register to participate, you will be assigned a Midway Dental Supply sales representative and login information to your discount purchasing portal.

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## Can all Ohio dentists participate?

Yes, if you are an ODA member. We strive to provide exclusive benefits to our ODA members, including OhioDDS. Many dentists have recently joined the ODA just for the OhioDDS benefits because the cost savings are so significant.

If you are not yet a member of the ODA, you can join by visiting [www.oda.org/join](http://www.oda.org/join).

## How is OhioDDS affiliated with the ODA?

The ODA Services Corporation (ODASC) is the division of the ODA that is dedicated to providing opportunities to save money on much-needed services, products, and programs that benefit our member dentists. OhioDDS was developed as a result of our ODA members' requests to organize a group purchasing organization that would help them save on dental supplies and products. OhioDDS is a part of ODASC and is an exclusive ODA member benefit.

## Who do I contact at the ODA about OhioDDS?

If you have any questions about OhioDDS, please contact our COO of ODASC and OhioDDS, Chris Rotella, by emailing [odasc@oda.org](mailto:odasc@oda.org), or calling (614) 486-2700. For more details on OhioDDS, visit [www.oda.org](http://www.oda.org).

## Questions? Contact Us!



**Chris Rotella**  
ODA Director of Finance,  
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